

BOAT CLUB, ACADEMY, SERVICES, CHARTER, SALES (Balearic Islands)

Company CC24-19

Spanish Boat Club membership, specialized in Charter, Marina Services, Yacht Academy, Boat rental & sales and management placed in one of the most important Spanish Islands. Also with **App available** that generates a steady stream of recurrent and new clients.

They provide access to **top-of-the line boats** that are maintained to the highest standards with highly qualified and experienced crew, Also it has established and **certified sailing school** based in the Spanish Islands. It offers **certified RYA boat license**, and mileage building courses for beginners and advanced sailors.

As a **charter business** with **15 Moorings**, it offers a premium fleet for a day trip or week-long adventure. Their boats are fully equipped to travel along the Spanish Islands.

The business can be **replicated** to other Marinas in the **Mediterranean and/or Atlantic areas**.



Staff

Loyal own and outsourced professionals with a long experience in the company and a strong qualification all **marine and yacht** management and services

EBITDA / ASSETS

Company with EBITDA € 350 K

Assets :

- Pack of 3 Yacht / vessels (optional)
- 4 Moorings (concession access) + 11 additional (optional)
- Office in the harbour (transfer)

Approach to a M&A deal

Priority for a cash out with Earn Out feasible in a potential deal.
Feasibility to acquire business with or without boat/vessels

The owners would sign a 1-2 years stay commitment.

The signature of an NDA (Non Disclosure Agreement) will be required to receive an extended booklet and sensitive and updated information.

